

SALESFORCE IMPLEMENTATION

Implementing Customer 360 for a healthcare provider to unify patient data across departments.

Improving healthcare outcomes by facilitating seamless data access and team collaboration.

OBJECTIVES

To create a unified healthcare system that consolidates patient data, enhances personalized care, ensures regulatory compliance, and integrates diverse healthcare systems and EMR/EHR platforms for a comprehensive view.

- Data Fragmentation: Managing patient data spread across multiple systems and departments.
- Personalized Care: Meeting the need for personalized healthcare services using detailed patient profiles.
- Regulatory Compliance: Ensuring adherence to stringent healthcare regulations like HIPAA.
- System Integration: Unifying diverse healthcare systems and EMR/EHR platforms for a cohesive view.

SOLUTION

- Unified patient data across all touchpoints and systems using Customer 360.
- Integrated Customer 360 with existing EMR and EHR systems.
- Leveraged advanced analytics to gain insights for personalized patient care and treatment.
- Established strong data security measures to safeguard patient information and ensure regulatory compliance.

BENEFITS

1. Improved Service Efficiency

Enhanced delivery of tailored care and treatment plans using comprehensive patient profiles.

2. Enhanced Customer Experience

Streamlined operations and cut administrative overhead with unified data management.

3. Advanced Analytics

Boosted satisfaction through seamless interactions and personalized healthcare experiences.

4. Regulatory Compliance

Ensured compliance with healthcare regulations and implemented strong data security measures.



AT A GLANCE CHALLENGES

- Handling scattered patient data.
- Providing tailored healthcare services.
- Meeting HIPAA and other regulations.
- Merging diverse healthcare systems and EMR/EHR platforms.

BENEFITS

- Personalized Care
- Operational Efficiency
- Patient Satisfaction
- Regulatory Compliance

PROJECT STATUS:

Completed

END CUSTOMER TYPE:

In-Direct